Need A Solution: important question for selection of right tools from Valgro-Fynex Application dept.

If you are having an application problem, Please complete the following form and fax or mail it to Valgro's Application Engineering Department. Email this form to valgro@valgroabrasives.com or Corporate office for product development. **Ph**: +91 79 2297 2603, 04,05 **Fax**: +91 79 2297 2606

| Email this form to valgro@valgroabrasives.com o | Corporate office for product development. Fit . +8 | 11 79 2297 2003, 04,03 | Fax . +91 | 19 2291 20 |
|---|--|------------------------|-----------|------------|
|   |  |                        |           |            |

| Date:   |  |                                    |                           |  |  |  |  |  |  |
|---|--|------------------------------------|---------------------------|--|--|--|--|--|--|
| Company Name :  |  |                                    |                           |  |  |  |  |  |  |
| Address :   |  |                                    |                           |  |  |  |  |  |  |
| Business Activity / Production Of :   |  |                                    |                           |  |  |  |  |  |  |
| Contact Person :  |  | Mobile No.:                        |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
| Department : Email :  |  | Fax:                               |                           |  |  |  |  |  |  |
| Language :  |  | Other responsible person           |                           |  |  |  |  |  |  |
| Basic Information about your operation:   |  |                                    |                           |  |  |  |  |  |  |
| Component Name :  |  |                                    |                           |  |  |  |  |  |  |
| Material :  |  |                                    |                           |  |  |  |  |  |  |
| Function of Component :   |  |                                    |                           |  |  |  |  |  |  |
| Applications Status:  |  | Existing New :                     | If Existing:              |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
| Surface Value : Ra Rz _   | Ro Goal  |                                    |                           |  |  |  |  |  |  |
| 1. What is your application? (  | Deburring, Finishing, Polishing, R   | oughening Cleaning or Blending     |                           |  |  |  |  |  |  |
| 1. What is your applications (  | Debarring, Fillishing, Folishing, K  | oughering, cleaning or blending,   | '                         |  |  |  |  |  |  |
| a. Describe Current Proce   |  |                                    |                           |  |  |  |  |  |  |
| u. 2000.120 Cu. 1010 1  | 255 1  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
| b. Reason for Changing P  | rocess:  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
| 2. At Present which prod  | ucts are you using?  |                                    |                           |  |  |  |  |  |  |
|   | s paper, Brushes, Steel wool, Grin   | ding wheels others:                |                           |  |  |  |  |  |  |
| a. White wheels, Abrusives  | , paper, Brasiles, Steel Wool, Gilli   | unig wheels others.                |                           |  |  |  |  |  |  |
| b. Provide specifications   | of products if used with any elect   | rical tools                        |                           |  |  |  |  |  |  |
|   | 5. Trovide specifications of products if used with any electrical tools  |                                    |                           |  |  |  |  |  |  |
| 3 Which tools are used?   | Rench Area operation Angle grin  | nder Hand drill Straight shaft gri | nder Polishing Lathes VMC |  |  |  |  |  |  |
|   | 3. Which tools are used? Bench Area operation, Angle grinder, Hand drill, Straight shaft grinder, Polishing Lathes, VMC, |                                    |                           |  |  |  |  |  |  |
| Other special tools, etc.   |  |                                    |                           |  |  |  |  |  |  |
| 4. Equipment RPM:   | Variable?  | present Cycle Time :               |                           |  |  |  |  |  |  |
| · · · ————  |  |                                    |                           |  |  |  |  |  |  |
| Additional Specifications: If you wish to give us more detail please use separate sheet or back side this page. |  |                                    |                           |  |  |  |  |  |  |
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|   |  |                                    |                           |  |  |  |  |  |  |
|   |  |                                    |                           |  |  |  |  |  |  |
| For Office use only:  |  |                                    |                           |  |  |  |  |  |  |
| Type of Customer  | Product Group  | Action                             | Kind of conversation      |  |  |  |  |  |  |

| Type of Customer | Product Group                            | Action   | Kind of conversation |
|------------------|--|--|----------------------|
| o Consumer       | <ul> <li>Nonwoven Abrasives</li> </ul>   | o quotation                                    | o Technical          |
| o Distributor    | <ul> <li>Kombi abrasives</li> </ul>      | <ul> <li>Information / Intro latter</li> </ul> | o Commercial         |
| o supplier       | <ul> <li>Nilox filament brush</li> </ul> | <ul> <li>Salesman to visit</li> </ul>          | o Other              |
|                  | <ul> <li>Metal wire brush</li> </ul>     | <ul> <li>Sample require / raised</li> </ul>    |                      |
|                  |  |  |                      |
|                  | o Brushing Machine                       |  |                      |
|                  |  |  |                      |





